



## Sales Manager UK & France

Molo has, in the course of its 15-year lifespan, been through a gripping development process and has, as a “gazelle company,” achieved success on all levels. We are a typical entrepreneur company defined by a strong pioneer spirit, a young environment, professionalism, humour, enthusiasm and commitment. You will be part of our international sales team, which already accounts 21 great colleagues passionately selling Molo to +750 leading specialty shops and department stores globally including Selfridges, Harrods and Galeries Lafayette.

This is a unique opportunity for the right sales person who wants a demanding job with lots of responsibility and personal freedom in an exciting and highly professional fashion company experiencing strong international growth. We expect you to be able to juggle many tasks at once, work independently and have a strong personal drive. You should be positive, open, and honest and love to produce results- all in a professional way within the field of sales- and always with a smile on your face. You thrive on meeting new people, which also leads you to new customers and you know how to optimise and expand partnerships with our current customers. You love to sell, but at the same time follow-up, service and analysis of sales data are a natural part of your toolbox.

**You will report to the company’s CEO and your responsibilities will mainly be to:**

- Strategically position Molo optimally in your markets
- Grow the existing wholesale business in the UK and France
- Expand our collaboration with Galeries Lafayette, including motivation, coaching and leadership of our own staff in Paris
- After-service and close dialogue with specialty customer such as department stores
- Find interesting NewBizz opportunities in the UK and France
- Participate in international fairs
- Ensure that input from your markets is included in the design process

You already have several years’ experience in sales in the fashion industry, being one of the best in class. You have a wide network of international contacts and you have a flair and passion for fashion and lifestyle design. You must at least speak and write French & English fluently.

### Something for you?

Can you see yourself in this exciting job, so upload your application and CV [here](#).

Your base will preferably be in Paris, but other solutions can also be negotiated.

Start: as soon as possible.

For more information, please contact Mogens Jepsen at (+45) 2818 9000.